



Otsego County  
Chamber of Commerce

# ENERGY INFRASTRUCTURE & ECONOMY SUMMIT

The Otesaga Resort Hotel, Cooperstown, NY  
Thursday, January 31, 2019

*Exploring the nexus of energy, climate change and the region's economy*

The Otsego County Chamber of Commerce  
"Your Chamber of Connections"

# You are invited to attend the 2019 CAREER EXPO/JOB FAIR OPEN HOUSE AND CAREER & TECHNICAL SHOWCASE



**Sponsored by:**  
**The Otsego County Chamber of Commerce, ONC BOCES, CDO WORKFORCE and New York State Department of Labor**

**When:**

Wednesday, February 6, 2019

**Time:**

5:00 p.m. -8:00 p.m.

**Where:**

ONC BOCES, 1914 County Route 35  
Milford, NY 13807

**Audience:**

The Career Expo is open to all high school students, parents, adults enrolled in BOCES' career education programs, BOCES' alumni and the general public.

**On site interviews**

**Exhibitors:** *Amphenol Aerospace, Chase Memorial Nursing & Rehab Center, Family Planning of South Central New York, Inc., Oneonta Block Co/Pickett Building Materials, SUNY Oneonta, Oneonta Job Corps, Springbrook, City of Oneonta,, Corning Inc, SUNY Delhi, National Baseball Hall of Fame and more.*

This event is designed to share information about opportunities in manufacturing, construction trades, engineering, health care, information technology and other on-demand careers.

Job Seekers!! Need a ride to the Career Fair? A&D Transportation is offering a free ride from the CDO Workforce Center, 12 Dietz Street in Oneonta to the Career Fair at ONC BOCES in Milford and back. Space is limited, so make reservations now, call the CDO Workforce at 607-432-4800 x 100 to reserve your seat. A&D Transportation's van will be leaving CDO Workforce at 5pm with the return trip at 7:00pm from BOCES. Don't forget reservations are required. Special thanks to A&D Transportation for their generosity.

**Contact:**

Barbara Ann Heegan, President/ CEO

Karen Laing, Member Services Administrator

**Otsego County Chamber of Commerce**

Phone: 607-432-4500

Email: [baheegan@otsegocc.com](mailto:baheegan@otsegocc.com) or [karen@otsegocc.com](mailto:karen@otsegocc.com)



**Department  
of Labor**



Welcome to the 2019 Otsego County Chamber Energy & Infrastructure Leadership Summit,

The Otsego County Chamber of Commerce supports diverse businesses, many of which have been the economic engines of our county for decades. To maintain that competitiveness, boost our economy and create jobs, Otsego County must chart an energy roadmap for our immediate energy needs and that of the future. Today, The Otsego County Chamber of Commerce is proud to host an inaugural Energy Infrastructure & Economy Summit.

We recognize that the creation and execution of a county-wide energy infrastructure plan will require communication, consensus building and teamwork, involving all community stakeholders. By coming together, we will shape strategies for an energy roadmap that will create economic advantage, mitigate climate change and improve energy performance.

We encourage opportunities to be interactive with the presenters to allow Q & A. Here are some ground rules for a productive day in engaging with one another:

1. Listen actively -- respect others when they are talking
2. We will accept two questions from the audience after each presenter in order to stay on schedule. We will allow time for networking at the end of the Summit with our exhibitors and presenters.
3. Do not be afraid to respectfully challenge one another by asking questions, but refrain from personal attacks -- focus on ideas.

The goal of energy summit -- it is to gain a deeper understanding of all forms of energy and find common ground on the course we take regarding energy and it's impact on the economy of Otsego County.

We thank you for your participation and being a part of this important dialogue and we hope you enjoy the day.

Respectfully,

Barbara Ann Heegan, President & CEO

Alan Rubin, Board Chair 2019

Peter Armao, Otsego County Chamber Energy Committee Chair

Special Thanks to the Otsego County Chamber Energy Committee Members for their planning and active participation in this Summit- Peter Armao, Jacklyn Courter, Bennett Sandler, Sandra Eighmey, Alan Rubin, Russell Southard, Leslie Orzetti, Robert T. Wood, Mark Davies, Dan Sullivan, Amy Wyatt, Michele Farwell, Margaret Kennedy, Alan Rubin.



## **AGENDA**

### **9:00am—9:15am • Welcome;**

Pledge of Allegiance, City of Oneonta Mayor Gary Herzig  
Otsego County Chamber of Commerce Barbara Ann Heegan, President/CEO  
Al Rubin, Chairperson, Board of Directors  
Jody Zakrevsky, CEO, Otsego Now  
Otsego County Energy Taskforce, Meg Kennedy, Otsego County Board of Representatives

### **9:15am– 9:30am • Moving Forward in the Face of Climate Change;**

Keith Schue, Technical Advisor to Otsego 2000

### **9:30am– 10:00am • Sustainable Commerce: Science is On Our Side, Time is Not;**

Anthony Ingraffea, Ph.D., Emeritus Faculty, Cornell University, Civil and Environmental Engineering

### **10:00am– 10:15am • Balancing Our Options;**

Michael D. Zagata, Ph.D., Former NYS DEC Commissioner

### **10:15am– 10:45am • Natural Gas and Utility Infrastructure in Upstate New York;**

Mike German, CEO, Leatherstocking Gas Company

### **10:45am– 11:00am • Overview of the US Energy System and the Transition to Renewable Energy;**

Lou Allstadt, Former Executive Vice President Mobil Oil Corporation

### **11:00am– 11:15am • Casey Mastro, Energy Manager, CNY Business Development, New York Power Authority**

### **11:15am– 11:35am • Natural Gas Role in Economic Development;**

David J. Spigelmyer, President, Marcellus Coalition

### **Lunch Buffet Break • 15 Minutes**

### **11:50am– 12:00pm • Karen Bee-Donohoe, Vice Chancellor for Capital Facilities, SUNY System**

### **12:00pm– 12:15pm • Eco-Commercial Parks: Possibilities and Potential;**

Mark R. Davies, Professor of Education Coordinator of Environment, Sustainability  
and Society Major, Chair Environmental Board of City of Oneonta

### **12:15pm– 12:45pm • Keynote Speaker with an Interactive Session: “lunch and learn”; Geothermal Technology: Effective Real-World Solutions for New York; Jay Egg, Geothermal**

### **12:45pm-1:15pm • Economic Development, Commercial Rebates and Infrastructure Improvements;**

NYSEG: Cindy Chadwick, Director of Public Affairs; Joe Rizzo, Manager fo Economic Development

### **1:15pm– 1:35pm • Chris Pinheiro, New York State Department of Labor, (Harriman), Workforce Program Manager, Program Opportunity Notice (PON) 3982– On-the-Job-Training; and PON 4000– Internship**

### **1:35pm– 1:40pm • Afternoon Welcome;**

Amy Wyant, Outreach Coordinator, Clean Energy Communities Program

### **1:40pm– 2:30pm • NY-Sun: Houtan Mulvaney, Senior Advisor to the President for Strategy and Clean Energy Siting, NY State Interconnection Ombudsman, NYSEDA**

### **2:30pm– 3:30pm • New York’s 50% Renewable Energy Standard-What Will it Take to Get There?;**

Kathleen Gasperini, Communications, & Jeff Jones, Alliance for Clean energy New York

### **3:30pm– 4:00pm • Why Natural Gas is Critical for a Clean, Reliable, Affordable Energy Mix**

Karen Moreau, Executive Director, API New York

### **4:00pm– 4:30pm • Flextech, Net-Sero, Clean Heating and Cooling; Scott Smith**

### **4:30pm-4:45pm •PACE Financing; Sarah Smiley, Director, Member Services, Energize NY**

### **4:45pm– 6:00pm • Wrap-up: Next Steps, Networking;**

Alan Rubin, Board Chair, Otsego County Chamber of Commerce

*Please take breaks as needed*



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Supports NY's Reforming the Energy Vision  
for building a clean, more resilient and affordable  
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A Program of the New York Power Authority



*50 years of natural resource  
conservation for Otsego County Citizens*

OCCA is dedicated to promoting the appreciation and sustainable use of Otsego County's natural resources through education, advocacy, resource management, research, planning and practice.

### Upcoming Programs

#### February 9

Making Tracks Finding Tracks  
Cooperstown Winter  
Carnival Snowshoe Hike  
11am-1230pm  
Clark Sports Center

#### February 18

Presidents' Day Snowshoe  
Walk  
1-2:30pm  
Riddell State Park

#### February 20

Be Informed! Lecture Series  
Ticks and Lyme Disease  
6:30pm  
First United Methodist  
Church of Oneonta



# Ready to Upgrade to Cleaner, more Sustainable Energy?

Clean Energy  
Communities

Program (CECP):

Assisting Municipalities  
in reducing their  
energy usage and  
GHG emissions.

Contact: Amy Wyant

Community Energy  
Engagement Program

(CEEP):

Helping Residential,  
Multifamily and Small  
Business Owners make  
energy-saving upgrades.

Contact: Cabryn Gurdo

**MOHAWK VALLEY ECONOMIC DEVELOPMENT DISTRICT  
26 W. MAIN ST, MOHAWK NY 13407 - 315.866.4671**



**NYSERDA**



**“ With continued growth in emissions at historic rates, annual losses in some economic sectors are projected to reach *hundreds of billions of dollars* by the end of the century - 4th US National Climate Assessment, Nov. 2018**

**Here are some resources to help us do something about it ...**

**We can't afford not to!**



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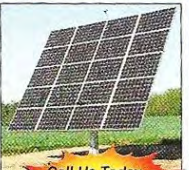
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## Important Update - Genesis Group Schedule of Events



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Tuesday, February 5 - 8:00am **Career Day** @ Frankfort-Schuyler Middle School

Monday, February 11 - 12:00pm **Economic Forum** @ Utica College

Monday, March 18 - 8:00am **Career Day** @ Herkimer College

Wednesday, March 20 - 12:00pm **Striving 4 Success** @ Yahnundasis Golf Club

Thursday, April 25 - 8:00am **Career Day** @ Mohawk Valley Community College

Friday, May 3 - 5:00pm **Taste of Mohawk Valley** @ FX Matt Brewery

Tuesday, May 7 - 5:30pm **Healthcare Recognition** @ Hart's Hill Inn

Monday, June 17 - 8:00am **Gems of Distinction** @ Gems Along the Mohawk

Thursday, July 4th - **Independence Day** Parade, Fireworks, Band Concert and more!

**More dates/events to be added:** Discovery Tours, College Events, Community Impact Presentations,  
and Reports/Editorials from the Genesis Group Series: ***Writing Tomorrow's Stories....Today!***

***The Genesis Group is focused on the "community's agenda."***

***We're much stronger as a region when we work together!***

***Thank you for your continued support!***

# ENERGIZE NY PACE

Innovative financing for energy efficiency and renewable energy projects in New York State

## PROPERTY ASSESSED CLEAN ENERGY

- Eligibility is based on the property's potential to save energy
- Upgrades generate savings that typically more than pay for their cost
- Finance up to 100% of the project cost with fixed, competitive interest rates
- Terms up to 20 years enable affordable and profitable deep energy upgrades
- Energize NY PACE can finance up to 35% of the property value
- Repaid through an annual charge on the property's tax bill
- Automatically transfers upon property sale



Solar installation at Terra Tile & Marble in the Town of Ossining



High efficiency heating and cooling upgrades for this historic Dutchess County inn

For commercially owned buildings and non-profits



Lighting upgrades brighten a senior living community in Albany County

Make the most of your building and improve your bottom line with:

- LED lighting
- Insulation
- Efficient heating & cooling
- Smart controls
- Solar
- Geothermal
- Wind



## Eligible Projects

- Improvements are qualified through energy assessments and/or renewable energy feasibility studies, or through NYSERDA incentive or utility rebate programs
- Improvements are permanently affixed to the property
- Estimated savings from improvements exceed the financing cost

## Property Qualifications

- Property is located within a participating municipality
- Property is commercially owned (corporation, LLC, LP, or trust), including non-profits
- No bankruptcies for the past seven years
- Timely property tax payments for the past three years
- No mortgage or other property related defaults
- Consent required from all mortgage holders
- Total Loan-to-Value ratio cannot exceed 90%, including PACE financing



## Materials Needed

- Energy assessment or feasibility study
- Scope of work
- Property appraisal
- Two most recent mortgage statements
- Lender consent
- Organizational documents



*Solar installation at Randall Airport in Orange County*

## About Energize NY

Energize NY helps building owners make the move to clean energy. Working directly with New York State municipalities, our goal is to help property owners and communities realize the cost-savings, efficiency, and air quality benefits of clean energy while supporting job creation in New York State.

Energize NY is part of the Energy Improvement Corporation, a New York non-profit local development corporation.

Learn more at [EnergizeNY.org](http://EnergizeNY.org)

2051 Baldwin Road • Suite 107  
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# REVOLUTION SOLAR



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# What Do Our Communities Need to Thrive?

Otsego 2000's programs play a vital role in ensuring Otsego County has what we need to thrive:

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## A Safe, Clean Environment



We advocate energy conservation and efficiency to reduce reliance on fossil fuels and eliminate the need for expanded fossil fuel infrastructure and delivery systems. In addition, we call for and support smart development of renewable energy sources to meet the goals adopted by New York State for greenhouse gas reductions.

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## Strong Historic Communities and Sustainable Farms

We work to preserve our past — the farms, storefronts, hamlets and villages in which our communities are rooted. Preserving our buildings reminds us of our rich agricultural foundation, attracts visitors and new residents, and is inherently environmentally sustainable.



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## Vibrant Community Life

Year-round cultural and recreational opportunities are critical to keeping locals local, and to attracting new residents and visitors. Otsegooutdoors.org highlights hiking, biking, paddling, and skiing/snowshoeing trails in the county, while Glimmerglass Film Days brings world-class films and filmmakers to the region once a year. The Cooperstown Farmers' Market supports sustainable farms and provides an essential community gathering place year-round.



Cooperstown  
Est. 1991  
Farmers' Market



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COOPERSTOWN, NEW YORK



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# The Climate Reality Project



**Dan Buttermann**

Climate Reality Leader

Contact Dan at

[danielbuttermann@gmail.com](mailto:danielbuttermann@gmail.com)

to bring the Climate Reality Project presentation to  
your community, business or neighborhood.



# Commercial Clean Energy Tour

**February 2, 2019** (Runs from 1 PM till 4PM)

Organized by  **Heat Smart Otsego**

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**1:00 – 1:40 PM** **Hanford Mills Museum** (51 County Hwy 12, East Meredith)

Come see their Froling P4 Pellet Boiler with bulk pellet and thermal storage. The system was installed in 2016.

**2:00 – 2:45 PM** **Revolution Solar** (709 County Hwy 33, Cooperstown)

Tour their 10,000 sq. ft. office complex heated and cooled using ground source heat pumps (aka geothermal). Four different spaces, including Red Shed Brewery's Cooperstown Tap Room and Revolution Solar's Headquarters, are zoned with heat pumps running off a shared, 16-ton capacity loopfield located out back. Installed in 2016.

**3:00 – 4:00 PM** **Upstate Bar and Grill** (5418 State Hwy 28, Cooperstown)

Uses air source heat pumps to heat and cool its entire facility including kitchen and bar. Installer Dave Johnson of D&D Refrigeration will be there too.

Tour is a quick reveal showing all elements of each technology. It will offer participants a chance to see what these technologies look like installed, to hear them in operation, and to experience the comfort they provide.

Energy Tour is free and open to the public. Hanford Mills Museum is running their Annual Ice Harvest Festival which does charge admission to non-members. Ice Harvest starts at 10 am so come early to participate.

For more information contact Bennett Sandler, Campaign Director for [Heat Smart Otsego](http://HeatSmartOtsego.org) (607) 435-1364 or at [campaigndirector@occainfo.org](mailto:campaigndirector@occainfo.org). Heat Smart Otsego is a project of the Otsego County Conservation Association.

# New Yorkers Grapple with the Real Life Impacts of Pipeline Opposition

Posted on [January 27, 2019](#) by [Tom Shepstone](#)



**Tom Shepstone**  
*Natural Gas NOW*

***An article in LoHud exposes the real life impacts of pipeline opposition and the lack of critical thinking abilities on the part of so many New Yorkers.***

Yesterday, I noted a Westchester County, New York Assemblywoman by the name of Amy Paulin was experiencing some sort of awakening with respect to the impacts of Andrew Cuomo's maddening pipeline opposition. They have resulted in ConEd imposing a moratorium on new gas connections. "We just can't stop all economic development, all affordable housing projects, all residential development, which is what this moratorium will do," she said.

Paulin was, of course, aiming her remarks at ConEd, rather than her fellow Democrat, the governor of New York. The message was, nonetheless, clear; Cuomo's appeasement strategy is starting to impact real lives and he'd better be more careful. It was a not so subtle suggestion to rethink his pipeline opposition.

An [article in LoHud](#) brings things into focus and here are a few of the most relevant excerpts:

"The state's misguided blockade against natural gas infrastructure is hurting New York's economy through lost jobs and a higher cost of doing business," said Peter Kauffmann, the spokesman for New Yorkers for Affordable Energy, a trade group representing labor and business leaders in the natural gas business.

ConEd's announcement may have come as a surprise to many but over the past two years, the company has repeatedly told state regulatory officials a moratorium was looming.

"The Company forecasts that in the near term it may be unable to meet demand from new customers on extremely cold days, resulting in the need to institute moratoriums on attaching new firm customers in areas where pipeline capacity is severely constrained," the company wrote in a petition to the state Public Service Commission in September 2017.

ConEd noted that over the six years that ended in 2017, the utility's natural gas peak day demand had increased more than 30 percent and it's expected to grow an additional 23 percent in the next 20 years.

Much of that growth is being spurred by efforts to wean customers off dirtier heating oil options. Between 2011 and 2016, ConEd converted more than 6,500 buildings to natural gas, an effort the utility says has reduced greenhouse gas emissions.

"In short, natural gas is playing an important role in New York's path to a clean energy future and has contributed to the highest air quality in New York City in the last 50 years," the company noted.

ConEd contracts with six interstate pipelines which connect to the utility's distribution system at multiple points. The company delivers gas to more than 1 million customers in New York City and parts of Westchester County through 4,300 miles of mains and 370,000 service lines.

In recent years, efforts to increase pipeline capacity [have] bogged down.

"Since 2014, the Company has worked with various pipelines to develop new projects that would increase the pipeline to New York City gates," the company wrote in 2017. "When pipeline development projects in New York recently encountered increased difficulty in securing necessary pre-construction permits, the projects on which the Company was working were not considered viable and therefore not initiated."



# New Yorkers Grapple with the Real Life Impacts of Pipeline Opposition

Unfortunately, this part of the article, which tells the truth of the situation doesn't appear until towards the end of the article. Even then, it doesn't squarely put the blame for the moratorium on Andrew Cuomo's demagogic strategy of killing pipelines. It tends, instead, to suggest ConEd might be exaggerating its problems to leverage the situation and secure more gas. It gives radical Food & Water Watch a platform to argue that cutting of pipelines is essential to "get us off fossil fuels altogether" and implies, with no factual support, that renewables could easily substitute for natural gas, which isn't even vaguely true.

What really stands out to me about this article, though, are two facets of the article.

The first is the real world pain of Cuomo's misbegotten strategy of pipeline opposition. That comes through loud and clear in the comments made by builders and local officials which echo those made by Amy Paulin.

The second thing that comes through to someone like me reading the article from far across the other side of the Hudson River in Pennsylvania, is the extent to which New Yorkers are capable of denying reality, even in the direct face of it, for the sake of green political correctness. County Executive George Latimer suggests it could be just a matter of how the counting was done:

"We need to understand what led to this moratorium, how the calculation for gas is made, how many customers exist in each municipality, which slated projects are in jeopardy, which are not, the duration of the moratorium, how that calculation was determined, an overview of the regulatory process, and Con Edison's plan for developing and implementing alternative energy sources," Latimer said.

Notice there is no mention of Cuomo decisions to kill one pipeline after another to appease a handful of his green-obsessed Westchester County constituents; decisions solely responsible for the crisis. There's a lot more of this head-in-the-sand mentality throughout the article. Even those most aware of the real problem are generally afraid to state the truth or express anything that's not green certified. Therein lies the real problem, of course; trendy peer pressure demanding green conformity.



No, all eyes are averted from the reality there's no way to economically heat the above 27-story mixed-use project in New Rochelle without natural gas or electricity made from gas. All ears are closed to the reality that it's the governor, stupid!

# Heat Pumps: Heating & Cooling Systems



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Unlike traditional heat-generating HVAC systems, heat pumps extract heat from the ground or air outside, and distribute it inside your home or business. During warmer months, the process is reversed to provide cooling by pulling heat out of your interior space. These systems are highly efficient, and can provide up to 100 percent of your heating and cooling needs.

### What are the benefits?

- **Lower energy usage.**  
Heats and cools your home more efficiently than traditional HVAC systems like oil, propane, and electric resistance.
- **Increased comfort.**  
Get quiet, even heating and cooling throughout your home or business.
- **Low maintenance, long lasting.**  
Heat pumps last longer than conventional furnaces and AC units, and require little maintenance.
- **Clean, healthy, and safe.**  
No combustion of fossil fuels, no fuel storage, no emissions, and no risk of carbon monoxide fumes.

**Heat Smart Otsego**  
<https://heatsmartotsego.org>

A clean heating and cooling community campaign serving Otsego County. Sign up online or call (607) 435-1364.





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## EggGeothermal Consulting is unmatched in its experience and depth of participation in fostering the use of geothermal.

As a recognized expert in the geothermal industry, its clients are international, federal, state and local governments, developers, associations, and private entities.

### EGGGEOTHERMAL CONSULTING HIGHLIGHTS:

Voting member on the IGSHPA Advocacy Committee, the Uniform Solar Energy & Hydronics Technical Committee for the International Association of Plumbing and Mechanical Professionals (IAPMO)

Provided technical advise to the New York State Energy Research and Development Authority (NYSERDA) on renewable heating and cooling.

Training and curriculum writer/facilitator for IGSHPA and for the newly established Ontario Geothermal Program "GreenON"

... and many others

### JAY EGG, CMC

With Jay Egg's longevity and reputation in the industry, he knows who to call - from delivery teams, equipment and all things related to geothermal. Jay's team of associates include many people attending the 2018 IGSHPA conference and luncheon, who provide engineering and drilling services throughout the world and Florida.



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# NYSERDA

**ANDREW M. CUOMO**  
Governor

**RICHARD L. KAUFFMAN**  
Chair

**ALICIA BARTON**  
President and CEO

## Clean Energy Workforce Development

Workforce development and training are essential components to a bustling 21st century economy and a cleaner, **healthier New York. But today's** workforce is not yet set up to meet the requirements and achieve possibilities of the clean energy economy.

With a commitment of nearly \$70 million over the next 10 years, NYSERDA will work to change the landscape of New York's workforce through clean energy workforce development and training. Our funding will provide opportunities for activities as diverse as:

- Training building and operations staff to properly operate and maintain building systems
- Providing on-the-job training for new clean energy workers
- Supporting internships for students looking to gain hands-on skills at a clean energy company
- Enhancing curricula to meet the demands of clean energy employers
- Establishing a talent pipeline that can reduce the business cost of hiring new workers

Funding is available under four different workforce development and training opportunities:

- Energy Efficiency and Clean Technology Training
- On-the-job Training
- Internships
- Building Operations & Maintenance

Energy Efficiency and Clean Technology Training (PON 3981)

Contact: Vicki Colello, (518) 862-1090 x3273, [vicki.colello@nyserda.ny.gov](mailto:vicki.colello@nyserda.ny.gov)

Energy Efficiency and Clean Technology Training supports organizations across the state providing training and experience to workers in clean energy businesses. They will develop and implement training programs to ensure workers have the technical skills and hands-on experience that businesses need, while providing job preparation and placement assistance.

**Incentives and Funding:** A minimum of \$7 million is available in multiple rounds for projects. Proposals will be accepted between \$50,000 and \$250,000. Additional funding may be added to successful projects after the original contract award, increasing the maximum total per project. Projects are anticipated to be completed within approximately two years.

On-the-job Training (PON 3982)

Contact: Vicki Colello, (518) 862-1090 x3273, [vicki.colello@nyserda.ny.gov](mailto:vicki.colello@nyserda.ny.gov)

NYSERDA will provide incentives to eligible energy efficiency and clean technology businesses throughout the supply chain to hire and provide on-the-job training (OJT) for new workers.

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### New York State Energy Research and Development Authority

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#### West Valley Site

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9030-B Route 219  
West Valley, NY  
14171-9500  
(P) 716-942-9960  
(F) 716-942-9961

Incentives and Funding: Up to \$10 million is being made available with a maximum award amount for a business of \$100,000. For eligible energy efficiency and clean technology businesses with:

- **100 employees or less, NYSERDA will pay 50 percent of a new employee's hourly wage for 16 weeks.** If the employer hires an employee from one of the priority populations defined above, NYSERDA will pay 50 percent of **a new employee's hourly wage for 24 weeks.**
- Businesses with 101 employees or more are eligible for OJT incentives only for an individual in a priority population, **at 50 percent of a new employee's hourly wage for 24 weeks.**

Applicants will be required to provide a 50 percent cost share, and NYSERDA funding is capped at \$100,000 per business/applicant and a maximum of \$16 per hour for the NYSERDA cost share for each hire.

#### Internships (PON 4000)

Contact: Angela Datri, (518) 862-1090 x3515, [angela.datri@nyserda.ny.gov](mailto:angela.datri@nyserda.ny.gov)

NYSERDA is helping prepare the next generation of clean energy workers by funding internships for students and recent **graduates at New York State's clean energy companies through New York State Clean Energy Internships.**

Incentives and Funding: Funding is allocated on a first-come first-served basis to eligible employers that register and return all completed materials to NYSERDA.

Reimbursement is on a sliding scale depending on the size of the employer:

- Percent covered for employers with 20 or fewer employees: 90%
- Percent covered for employers with 21 - 100 employees: 75%
- Percent covered for employers with 100 or more employees: 50%

#### Building Operations & Maintenance (PON 3715)

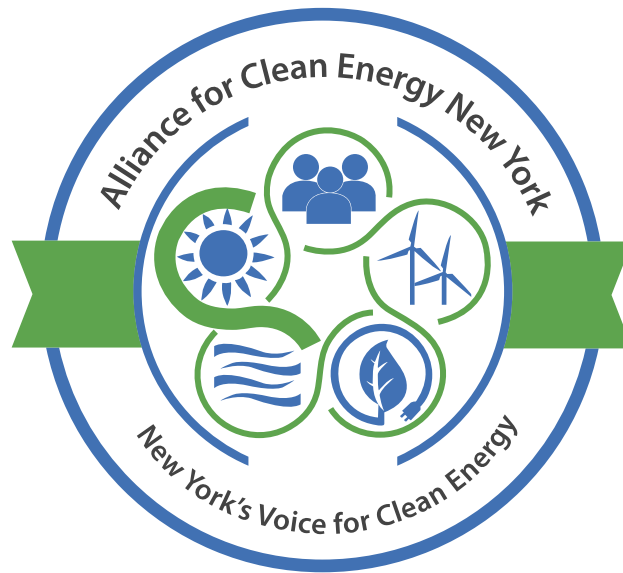
Contact: Vicki Colello, (518) 862-1090 x3273, [vicki.colello@nyserda.ny.gov](mailto:vicki.colello@nyserda.ny.gov)

Building operations and maintenance employees are key to helping building managers and owners reduce energy costs and carbon emissions. Improving the skills of these employees can significantly improve building efficiency and reduce operating costs, while **helping meet the State's energy efficiency and emissions reduction goals.**

**NYSERDA's Building Operations and Maintenance Workforce Development program provides funding to help employers and building owners develop training projects that create the educational strategy, on-site training framework, and tools needed to advance the skills of building operations and maintenance workers and prepare new workers beyond conventional classroom training.**

Incentives and Funding: Proposals must be for buildings or groups of buildings, including partnerships between businesses with common training needs, with annual energy expenditures of \$1 million or more. NYSERDA will share up to 50 percent of the cost of eligible projects, with a cap of \$400,000 per application.





## Building NY's Clean Energy Future

The Alliance for Clean Energy New York is a broad coalition dedicated to promoting clean energy, energy efficiency, a healthy environment, and a strong economy for the Empire State, and is New York's premier advocate for the rapid adoption of renewable energy and energy efficiency technologies.

[www.aceny.org](http://www.aceny.org)

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