

Save the
Date!



Friday, August 23, 2013
Outlaws Casino Night at Damaske
Field Starts at 6:30 pm



Otsego Smart Growth

Volume 15, Issue 2

189 Main Street, Suite 201, Oneonta, NY 13820

July 2013

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Return On Your Investment



Barbara Ann Heegan
Executive Director

The Otsego County Chamber of Commerce is here to serve you! We are your voice in the community and we are constantly working on your behalf. We are dedicated to helping our members achieve success through marketing opportunities, business networking, education, leadership training, advocacy, and unique

business resources.

Our accomplishments over the past year has proven success as we are growing in members and adding more value everyday. As a reminder of benefits you are entitled to as a member please see Chamber Services shared within our accomplishments this year. We look forward to seeing you on September 18, 2013 at our **Business After Hours at Ioxus from 4:30p.m.-6:30p.m. and a big surprise announcement will take place at this event.**

Accomplishments:

Economic Development Initiatives

◆ We Support Newman Development Hillside Commons Project for Student Housing in Oneonta.

◆ We Support the growth of Downtown Historic Main Street Oneonta and all main streets in Otsego County from Richfield Springs to Unadilla, from Cherry Valley to Morris, from Worcester to Edmeston and from Cooperstown to Oneonta.

◆ We Support "Think Local First" working collaboratively with The Cooperstown Chamber of Commerce. Our one of a kind businesses throughout Otsego County make it a great place to live with distinctive businesses that add to the character and charm of the community. Enclosed please find a window decal to display in your place of business. Proudly display them. To apply decal please dampen window then peel and place decal.

Promoting Members:

One of the most important ways that we assist our members is through key marketing opportunities throughout the year. We provide advertising opportunities, the member to member discount program, job expo, and promote seminars given by our members on various topics of their expertise.

◆ A temporary membership card for Member to Member Discount is enclosed within this newsletter! This program is meant to support locally owned businesses which helps to strengthen the economic base of the community. We are showcasing the many offerings our members have to offer. To offer a discount in the program please complete enclosed form.

Chamber Services:

◆ Ribbon Cuttings for new and expanding businesses

◆ We are a resource and an extension of your staff and within our office is Michelle Catan from the Small Business Development Center offering free services on how to write a business plan to providing the personalized expertise of how to start your own business.

◆ We are the community front office providing resources such as demographics, referrals, mailing labels, and a place to display your brochures and business cards and promotion on the Digital LED sign with DC Marketing. Signs are located on I-88 and on the building of 189 Main Street

◆ The Chamber offers visitors and businesses first impressions of the soundness and hospitality of the community.

◆ Bagels and Benefits held monthly

◆ Eye Opener Breakfast Wednesday, August 14, 2013 at 8:30am at Woodside Hall in Cooperstown with special guest speaker Karen Sheesley of Straighten Up! Organizing Services. More detail in weekly update.

Red Ribbon Cuttings-New & Expanding Businesses



AT&T on Southside
Ribbon Cutting



Catskill Area Hospice
Job Expo 2013



Bugbee Children's Center
Eye Opener Breakfast



Hartwick Logo Team



Family Planning of South Central NY
Ribbon Cutting



Robotics Team at the Annual Meeting &
Networking Luncheon



The Plains at Parish Homestead
Business After Hours



Annual Business & Citizen Awards
April 22, 2013



Interns from Hartwick College



PC Works
Ribbon Cutting



Pathfinder Village Eye
Opener Breakfast



Schlather & Birch Attorneys at Law
Morris Office - Ribbon Cutting





The Otsego County Chamber of Commerce 27th Annual Golf Classic



1:00PM – 4 Person Scramble
Thursday, August 8, 2013
Oneonta Country Club
Country Club Road, Oneonta, NY



SPONSORSHIP PACKAGES

GOLD PACKAGE \$ 1,000

- ⇒ Foursome of golf and day's events
- ⇒ Four extra tickets for the September Networking Luncheon
- ⇒ Corporate Banner at the tournament
- ⇒ 1 Month Advertisement with our Digital LED sign on Main Street
- ⇒ Name prominently displayed on the sponsor board
- ⇒ A Tee sign
- ⇒ Two full page ads in the tournament program book (8" w X 10.5" h)

SILVER PACKAGE \$ 800

- ⇒ Foursome of golf and day's events
- ⇒ Name displayed on the sponsor board
- ⇒ A Tee sign
- ⇒ A full page ad in the tournament program book (8" w X 10.5" h)

BRONZE PACKAGE \$ 500

- ⇒ Twosome of golf and day's events
- ⇒ Name displayed on the sponsor board
- ⇒ A Tee sign
- ⇒ A half page ad in the tournament program book (8" w X 4.75" h)

GOLFERS (IN ADDITION TO A SILVER SPONSORSHIP) \$ 180

To Register please fill out the information below:

Company _____

Golfer's Names _____	Handicaps _____
----------------------	-----------------

Payment may be made by sending a check made payable to The Otsego County Chamber at 189 Main Street, Suite 201, Oneonta, NY 13820 or by credit card. Please fax form to (607) 432-4506.

Select Card Type: VISA MASTERCARD DISCOVER AMERICAN EXPRESS

Card Number: _____ Expires _____ (mmyy)

CSC code: _____ Card Holder: _____ Signature: _____



The Otsego County Chamber of Commerce 27th Annual Golf Classic Thursday, August 8, 2013

COUNTRY CLUB
AUTO GROUP

TIME WARNER CABLE
THE POWER OF YOU™

The Otsego County Chamber of Commerce is looking for donations to help in making this years golf classic a success!

Silent Auction Items

Value of \$100 or more!

Raffle Items

Value of \$25-\$99 to be raffled to our golfers!

Goody Bag Items

Tees, Ball markers, Sunscreen, and other like items.

(need 150 of these items to be placed in the bags and given to each participant in the golf course)



You can also promote your company by purchasing an ad in the Golf Classic's Program Book, which goes to all golfers. Pricing Includes:

TEE SIGN - Sponsorship - \$100

FULL PAGE- (8" wide x 10.5" high) - \$300

HALF PAGE- (8" wide x 4.75" high) - \$240

1/4 PAGE- (3.75" wide x 4.75' high) - \$180

Ad artwork is due by 4:00pm Friday, July 26, 2013.

**To donate items or place an ad please contact
Shelly Giangrant, Director of Operations
at Shelly@otsegocc.com or (607)432-4500 ext. 207**

Applying for Small Business Loans

by Mark Kleszczewski

Are you in need of a loan to help grow your small business, but aren't quite sure where to begin? Start by asking these four main questions:

Is now the best time? Just because a loan may be a good idea, that doesn't mean it's the best time for one -- especially if your business is seasonal.

How much do we need? Extra money is certainly a help, but have you figured out exactly how much those upgrades or services truly cost?

Can we repay the loan? This is critically important since defaulting on your payments will not only affect your relationship with a lender, but your credit will suffer as well. Especially when a personal guarantee is involved.

How much will it cost? Don't just shop for rates. Also consider terms and ask about application fees and closing costs, including appraisals and certifications.

During the assessment you should expect the lender to:

Ask many questions. Your banker will want to learn as much as possible about your business and its history.

Request to see financial statements. Lenders like to see several years of personal and business financial statements to determine the health of your business.

Visit your business. Your banker may want to visit your place of business to personally observe operations, meet key decision makers and evaluate potential collateral.

The application process for business loans varies by lender and customer -- no two situations are alike. But here are four major factors that almost all bankers consider during their review process:

Good credit. Banks typically review the personal credit history of the owner(s) of a small business.

Ability to repay. Does the business have the cash flow to repay the loan?

Collateral. What collateral will be offered to back up the loan?

Experience. Generally banks want to see several years of profitable business operations.

For owners of startups and businesses that may not currently qualify for a direct loan from a bank, there are various options ranging from specialty finance companies to small business funding programs offered through government and non-profits.

In addition to advice and support, organizations like the NYS Small Business Development Center (which has an office at the Chamber) also provide small businesses with connections to specialty lenders and business finance companies.

In the next issue: Choosing the Right Loan

Mark Kleszczewski is a Chamber member and president of KickStart Capital. He is also a freelance writer on critical business topics and can be reached at mark@kickstartcapital.com



Nominate your favorite Small Business for The Otsego County Chamber of Commerce and KeyBank, NA's 14th Annual Small Business Award. **Nominations will be accepted from July 15th through August 7, 2013.** The top three will be sent back out to the membership on a ballot for your vote of "who's the best". The award winner will be announced at a dinner on Thursday, October 10, 2013 at The Otesaga Resort Hotel. Please note that a small business is an employer of 20 (FTE) or less people. Please fill out the form below and return it to The Otsego County Chamber of Commerce at 189 Main Street, Ste 201, Oneonta, NY 13825, Fax to (607) 432-4506 or email it to shelly@otsegocc.com.

Please provide information on the business you are nominating:

Owner: _____

Company Name: _____

Address: _____

Zip: _____

Telephone: (____) _____ - _____

Number of (FTE) Employees (maximum 20): _____

Nominated by:

Owner: _____

Company Name: _____

Address: _____

Zip: _____

Telephone: (____) _____ - _____

Email Address: _____



**MEMBER-TO-MEMBER DISCOUNT PROGRAM
2013 – 2014**

The undersigned hereby agrees to participate in the Member-to Member Discount Program (the “Program”) offered through The Otsego County Chamber of Commerce (the “Chamber”) and to honor the discount(s) as set forth below on products/services purchased by any qualified member firm of the Chamber or their employees. The undersigned further agrees to notify all appropriate personnel within their business, at all locations, to ensure their employees will honor the discount(s) listed herein.

To be eligible to participate in the Program and offer a discount, the merchant company must be a Chamber member in good standing and offer discount(s) (a reduction in standard prices) not available to the general public

It is agreed, the discount(s) offered by your participation in the “Program” shall be made available to “qualified” members of the chamber and their employees. Qualified members/employees are chamber members in good standing or their employees.

The Member-to-Member Discount Program is designed to provide Chamber members a unique marketing opportunity and encourage members to do business with other members. It is not intended to endorse a particular product or member firm but to promote member-to-member relationships.

Name of Member Firm: _____

Contact Person: _____

Address: _____

City/State/Zip: _____

Phone: _____ **Fax:** _____

Email: _____ **Website:** _____

Number of Location: _____ **Number of Employees:** _____

DISCOUNT BEING OFFERED (Be specific): _____

Restrictions/Expiration Date (if any): _____

List Discount on: CHAMBER WEBSITE CHAMBER FACEBOOK PAGE BOTH

Authorized Signature/Title: _____ **Date:** _____

Welcome New Members!

Visit the Membership Directory on otsegocc.com for a complete business listing and description of our new members!

Ambit Energy

1548 County Hwy 35
Maryland, NY 12116
www.pickwick.energy526.com
(607) 437-5808

Art Dudley, Writer

PO Box 486
Cherry Valley, NY 13320
(607) 264-9074

Bartel Communications, Inc.

12 1/2 Division Street
Waterford, NY 12188
www.paulinebartel.com
(518) 237-1353

Burnham Benefit Advisors

2038 Saranac Avenue
Lake Placid, NY 12946
www.burnhambenefitadvisors.com
(518) 523-8100

Busy Beaver Cleaning Services

PO Box 295
Unadilla, NY 13849
www.busybeavercleaningservice.com
(518) 237-1353

Cinetic Productions

2893 County Hwy 11
Hartwick, NY 13348
www.cineticproductions.com
(315) 663-6080

Collage Food Boutique

261 Main Street
Oneonta, NY 13820
(607) 267-4957

Coughlin & Gerhart, LLP

PO Box 2039
Binghamton, NY 13902
www.cgloffices.com
(607) 723-9511

Crete Creations

PO Box 98
Unadilla, NY 13849
(607) 437-2462

Flexible Teamplayer Respite Nurse & Medical Grade Home Sanitizing

1305 Apt. E. Southside
Oneonta, NY 13820
(607) 287-9017

Hometown Energy Group

357 County Hwy 9
Oneonta, NY 13820
www.hometowneg.com
(607) 287-4982

Hot Spots Tours & Maps, Inc.

8623 Elk Creek Road
East Meredith, NY 13757
(607) 287-6153

Imarketing 2030

PO Box 932
Oneonta, NY 13820
(614) 282-9110

Mercury Presents / Bside Ballroom

1 Clinton Plaza
Oneonta, NY 13820
www.bsideballroom.com
(607) 432-2219

Newman Development Group

PO Box 678
Vestal, NY 13851
www.newmandevelopment.com
(607) 770-0155

Oneonta Job Corps Academy

21 Homer Folks Avenue
Oneonta, NY 13820
(607) 431-1455

Praetorian Investigations, LLC

121 Waterman Road
Delhi, NY 13753
www.praetorianpi.com
(607) 434-6173

Sloan's New York Grill

337 Chestnut Street
Oneonta, NY 13820
www.sloansnewyorkgrill.com
(607) 267-4779

Swelby Network, LLC

29 Lackawanna Ave.
Norwich, NY 13815
www.swelby.com
(607) 337-3031

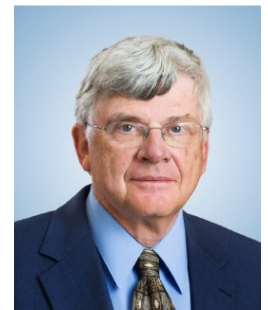
Coughlin & Gerhart LLP Attorney and Counselors Labor Law Update for Otsego County Chamber of Commerce



Paul J. Sweeney
Attorney at Law

Join us on Wednesday, July 31, 2013 from 8:30 am to Noon for a Labor Law Seminar at Springbrook in their new dining area at the Springbrook Cafeteria located in the administration building at is 2705 St. Hwy 28 Oneonta, NY. Complimentary to Otsego County Chamber Members—Non members \$10. To RSVP please call The Otsego County Chamber at (607) 432-4500 Ext. 207 or email shelly@otsegocc.com

Paul Sweeney and Joseph Steflik, Jr. Attorneys At Law of Coughlin & Gerhart will be presenting Labor Law Updates.



Joseph J. Steflik, Jr.
Attorney at Law

Member to Member Discount Program

See the first 15 signed up to begin taking advantage of discount offerings from fellow Chamber members

Name of Member Firm	Email	Website	Discount offered	Restrictions/ Expiration dates
Country Club Auto Group	sdavis@countryclubautogroup.com	www.countryclubautogroup.com	Enrollment in preferred owner program- includes \$200 toward next purchase and \$25 next vehicle service	None
Drogen Electric Supply	Cdpuerile@drogens.com	drogenelectronicssupply.vom	10% off lighting and electrical supplies- discount on regular-priced merchandise. Cannot be combined with any other discounts or coupons	Cash, check, and credit card sales only/ 12/31/13
Garden View Guest House	sheesley@hughes.net		10% discount on stays of 2 nights or more	None
Hampton Inn Oneonta	ashley.camarata@hilton.com	oneonta.hamptoninn.com	18% off all room types, all year	None
J.C. Ehrlich	john.cerlynski@jcehrlich.com		10% off any pest control service for your home or business	equipt or material regular price
KickStart Capital	mark@kickstartcapital.com	www.kickstartcapital.com/ chamber	.5% to 1.0% redemption in factoring rate- Waiver account	Dec 31 2013
Meadow- Vale Campsites	meadorvale@oecblue.com	www.meador-vale.com	10% on campsite stay or cabin rental and camp store merchandise	cannot be combines with other discounts
Neighbors Insurance	scott@neighborsinsurance.com	www.neighborsinsurance.com	Auto and Homeowners 5% discount given directly to employees. No cost to your company. Easy implematation.	
PDQ Service & Supplies LLC	vivkiepdq@stny.rr.com		10% New Machines- 5% off Toner Cartridge- 5% off on	Open
Quality Stables	springbeauty33@yahoo.com	www.qualitystables.com	\$5 on 1 half hour private riding lesson- \$25 off first month on	New members only
Revolution Solar Doherty Electric LLC	Info@revolutionsolarny.com	revolutionsolarny.com	\$250 off a NYSERDA application for a photovoltaic system, residential or commercial	
Straighten Up	karen@straightenupcny.com	www.straightenupcny.com	10% discount on initial appointment and 5% discount on hourly rate for remainder of project	None
The Bieritz Insurance Agency	bieritzinsurance@aol.com	www.bieritzinsurance.com	10% to chamber members with groups of 2-9 lives	
The Glimmerglass Festival	info@glimmerglass.org	www.glimmerglass.org	15% off single tickets	may not be combined with other
Soda Jerks @ Action Lube	mannmadecake@yahoo.com	www.actionlubeoneonta.com	10% off \$10 or more	valid for diner and bakery

Program sponsored by



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BUY LOCAL FIRST!

Please use this card, to your right, as a temporary card that you can cut out and present at local participating businesses. Please keep an eye on our website for new businesses that sign up for this service. You will receive a permanent card later this summer. Thank you for participating in this value added membership benefit program.



Member 2 Member Discount Program

Use this card for discounts at many Chamber member businesses!

For the complete list of discounts visit www.otsegocc.com

I SUPPORT LOCAL BUSINESSES

Expires July 31, 2014



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Improve Communication Skills

Epictetus once said, “We have two ears and one mouth so that we can listen twice as much as we speak.” Here are a few more tips on how to improve your communication skills in your professional and personal life:

- Remember that hearing and listening are two different things. Instead of getting distracted thinking about what you’re going to say next, take time to listen and focus on what’s being said.
- Take time to reflect on what other people are going through. Show empathy and try to view situations from the other person’s perspective.
- Use a sense of humor (when appropriate) to relieve stress and lighten everyday frustrations. Humor not only eases comfort levels, it can also help put things into perspective.
- When talking about an important subject, take time to organize your thoughts and make what you want to say as concise as possible.
- Think things through. If someone puts you on the spot or asks you a question you aren’t prepared to answer, simply say, “Let me think about that,

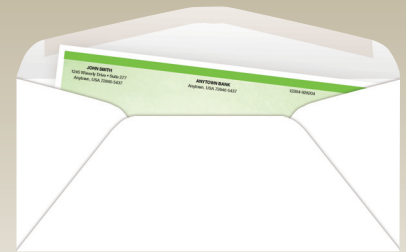
and I’ll get back to you.” You can communicate more effectively after you’ve taken the time to think through your response.

- Minimize emotion when talking about big decisions. Whether the issue at hand makes you excited, sad, angry, or frustrated, you can communicate better with a level head rather than a barrage of emotions.
- Be aware of your body language, including eye contact, facial expressions, posture, and your body position in relation to the person you are talking to.
- Communicating is more than just talking. You can communicate through mail, email, Facebook, texting, blogs, and more. Whatever the medium, keeping in touch with others reminds them that you’re thinking about them and how important they are in your life.
- What someone says and what we hear can be amazingly different. Try not to let assumptions, judgments, and personal filters distort what someone is actually saying.

wise words

“The biggest problem in communication is the illusion that it has taken place.”

— George Bernard Shaw



Envelopes Make Donating Easier

Remittance envelopes increase awareness for fundraising campaigns and donation requests, while providing a convenient and confidential giving option for recipients. We can help you print the right envelopes to fit your needs.

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& Faxes



Rent a
Mailbox

Chincoteague, Va. Annual Pony Swim

Every year since 1925, thousands of excited spectators have gathered to watch Chincoteague's Annual Pony Swim, where approximately 150 ponies make the historic three-minute swim across the Assateague Channel at low tide.

The Chincoteague Pony Swim was made famous by Marguerite Henry's *Misty of Chincoteague*, a beloved story about the wild pony, Phantom, and her foal, Misty. This novel, followed by the hit movie *Misty*, has drawn millions of visitors with an interest in wild ponies to see the islands that Misty and the other wild ponies have made famous.

The weekend prior to the Pony Swim, "saltwater cowboys" (volunteer firemen on horseback) round up approximately 150 wild ponies that live on Assateague Island. The island is home to two separate herds divided by a fence at the Maryland-Virginia line. The Maryland herd is managed by the National Park Service, while the Virginia herd is owned by the

Chincoteague Volunteer Fire Company. It's from this herd the ponies are selected.

Besides the Pony Swim, other pony-related events include the Chincoteague Fireman's Carnival and the Pony Auction, which supports the local fire company and helps to manage the size of the herd.

Each year, the fire company designates a few ponies as "buybacks." These foals will return to Assateague Island to replenish the herd. Buyback ponies have become some of the highest-priced ponies sold at the auction. Even if you can't attend the annual Pony Swim, you can still experience



the wild ponies on nature tours that run from May 18 through October 6. There are much smaller crowds for these tours, and visitors can watch the ponies roam freely. While the ponies appear tame, they are wild animals, and park rangers urge visitors not to feed or pet them.

□ For more information on the Chincoteague ponies, visit www.chincoteague.com/ponies.html.



{wellness}

Magnet Therapy for Pain Relief

Belief in the alternative healing powers of magnets has been around since ancient Greece. Today, magnet therapy has developed into a \$5 billion-a-year, worldwide industry for millions of people who continue to swear by their healing powers.

Magnet therapy is often used for increasing circulation, joint problems (such as arthritis), migraine headaches, pain (chronic or postsurgical), insomnia, and depression. Here are a few things to keep in mind if you would like to try magnet therapy:

- Do not use magnets as a replacement for conventional medical treatment or as a reason to postpone seeing your health-care provider.
- Choose magnets for different types of pain, including foot pain and back pain from conditions such as arthritis and fibromyalgia. Various products with embedded magnets include shoe insoles, bracelets and other jewelry, mattress pads, and bandages.
- Because the body may adjust to the magnetic field of the magnet over time, try using a magnet for a few days followed by a day or two without.
- Avoid using magnets if you have a pacemaker or insulin pump. Also, do not use magnets on young children, people with epilepsy, or pregnant or breast-feeding women.

{terrific trivia}

1. How did ancient Egyptians express their grief over the death of a pet cat?
2. What was the world's first entirely computer-generated full-length feature film?
3. What is the only snake known to



1. Shave off their eyebrows
2. Toy Story
3. The King cobra

Print

Print Tips that Make Cents

While direct mail is more expensive than electronic messaging, print marketing continues to bring in more money than any other fundraising channel. Here are a few ways to optimize your direct-mail expenses and get the most bang for your fundraising bucks:

- Save money using one- or two-color printing, or mix two spot-color inks to create a third color for free, when the two colors are laid over one another.
- Beware of bleeds (printing that runs to the edges of the paper). Bleeds can sometimes require larger sheets that need to be trimmed, resulting in higher costs.
- Plan mailings in advance to save on potential rush charges.
- Review your mailing list and remove any duplicates and missing information.
- Consider using a spot color to print a large quantity of "shells" that you can customize throughout the year with simple black ink.
- Choose inexpensive binding options. Saddle stitching (stapling the piece along the center fold) is one of the least expensive and most popular types of binding. Call us to discuss this and other low-cost binding options.
- Order larger quantities when you can. Every print order includes a setup cost. The more pieces printed, the lower the unit price for each piece will be.

The experienced team at our printing firm can help you navigate the choices in front of you when it comes to getting the best color printing for your budget.

Visit us at www.thevillageprinter.com to see the many ways we can help you.

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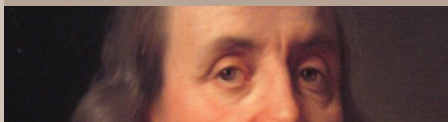
{top 10 list}



Top 10 Movies of the 1990s

1. Titanic (1997)
2. Star Wars: Episode 1 – The Phantom Menace (1999)
3. Jurassic Park (1993)
4. Independence Day (1996)
5. The Lion King (1994)
6. Forrest Gump (1994)
7. The Sixth Sense (1999)
8. The Lost World: Jurassic Park (1997)
9. Men in Black (1997)
10. Armageddon (1998)

{ben's friends}



- When it is dark enough, you can see the stars.
- You will never win if you never begin.
- Perhaps time's definition of coal is the diamond.
- Quality means doing it right when no one is looking.

game face on.



The One Man Team

Bob Holmes started playing volleyball when his doctor recommended exercise to relieve his persistent back pain. He had never played volleyball before, but immediately enjoyed it.

Years later, Bob was recognized by *Ripley's Believe It or Not* for playing the most games in any sport. He has played more than 17,000 games of volleyball as a one-man team who single-handedly sets to himself, bumps to himself, and can even spike from anywhere on the court.

Bob uses his "one man vs. entire team" volleyball exhibitions as a platform to generate awareness and help bring an end to bullying, drug and alcohol abuse, and suicide.



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can you guess the year?

- The Hubble telescope finds physical evidence of black holes.
- The World Series is canceled due to a major league baseball strike.
- Figure skater Nancy Kerrigan is attacked. Her competitor, Tonya Harding, is banned from professional skating for her involvement in the attack.
- Brazil wins the soccer World Cup.
- ER and Friends debut on NBC.
- NAFTA (the North American Free Trade Agreement) is signed by Mexico, the U.S., and Canada.
- The investigation into the Whitewater scandal begins.
- Thousands are killed in the Rwandan genocide.



Nelson Mandela

- Lisa Marie Presley marries Michael Jackson.
- South Africa holds its first interracial national election, and Nelson Mandela is elected president.
- O.J. Simpson is arrested for the killings of Nicole Brown Simpson and Ronald Goldman.
- Netscape Navigator becomes a market leader for Web browsers.
- The Dallas Cowboys defeat the Buffalo Bills 30-13 in the Super Bowl.

The year was 1994.

Available Space

Warehouse /Manufacturing Space available at the Astrocom Electronics Facility
115 D.K. Lifgren Drive
Colliersville, NY 13747

- 14,000 square feet
- loading dock
- Phase 3 power
- Off exit 17 of I-88
- Concrete floors
- Will subdivide

Office Space available at 189 Main Street
189 Main Street
Oneonta, NY 13820

189 Main Street is located in the center of the Oneonta business district on the corner of Main and Dietz Street

- 20,000 sq. feet of class A office space
- ADA (American Disability Act) compliant.
- Energy efficient and meets all energy codes.
- Elevator from lobby to 5th floor
- Background music and paging system throughout building.
- Equipped with Dual redundant emergency notification
- Natural gas heat with separate thermostats in each suite
- Sprinkler system from basement to roof through all suites

For more information call Chad at 607-821-4020

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